

Towergate Lloyd & Whyte Spring/Summer 2007

Welcome to Towergate Lloyd & Whytes 2007 spring/summer newsletter. The newsletter has been designed to be informative and also fun. We hope you enjoy the read.

Nick Hatch
Managing Director Towergate Lloyd & Whyte

Farm Shows – Free prize draw

It's going to be another busy summer for us this year, as we continue our efforts to meet our customers a bit closer to home. We always have a great time meeting and discussing farm issues with you. As usual we will be providing light refreshments throughout the day at each of the shows, so feel free to join us and take a break during your visit to the shows.



The 2007 show we will be attending are:

- Royal Cornwall Show – 7th, 8th & 9th of June
- Sheep South West – 12th June
- Honiton Show – 2nd August
- Okehampton Show – 9th August
- Gillingham & Shaftesbury Show – 15th August
- Dairy Show – 3rd October
- Royal Smithfield Show – 30th November to 1st December

We look forward to seeing you there and don't forget to enter our free prize draw (see attached slip for details).

The 2006 Royal Smithfield Show

We were pleased to lend our support to The Royal Smithfield Show last year, which was held outside of London for the first time. Like many of you who attended, we were surprised by how busy it was over the two days.



We understand from talking to the organisers that the event was considered to be a resounding success. Being held at Shepton Mallet in 2007 it promises to be another successful year.

We also turned our hands to some Royal Celebrity spotting at the event and captured a photo of HRH Princess Anne next to our stand, though we can't claim to be by Royal appointment yet!

Temporary Labour – Your Responsibility

Are you aware that it is unlawful for an organisation in the agricultural and agricultural processing and packaging sectors to use the services of an unlicensed supplier of temporary labour?

From the end of 2006, it has been a requirement that suppliers of labour must be Gangmasters Licensing Authority (GLA) approved.

Recruitment South West Ltd were among the first agencies in the country to have been independently audited and awarded two quality standards. This includes GLA approval, demonstrating their commitment to providing high quality professional recruitment services.

To find out more about approved suppliers, go to the GLA website: www.gla.gov.uk. Alternatively you can contact Recruitment South West Ltd on **01823 325300** who will be happy to help you with your temporary labour requirements.

Free Prize Draw

Win a Quad Bike

Towergate Lloyd & Whyte are offering you the chance to win a Quad Bike.

Simply ask for a FREE no obligation quote for your Farm or Motor Fleet insurance by completing your name, address and insurance details below. Then return by FREEPOST or hand it in at one of the Farm Shows.

* Terms and conditions apply

Towergate Lloyd & Whyte is a trading name of Towergate Group Limited. Authorised and regulated by the Financial Services Authority

For your chance to win a brand new quad bike simply fill in the form below:

Name: _____

Occupation: _____

Address: _____

Postcode: _____

Telephone No: _____

Mobile: _____

E-mail: _____

Where did you hear about us? _____

Please indicate the insurance cover you would like a **FREE** no obligation review for:

Insurance Type	Renewal Date	Insurance Type	Renewal Date
Farm Combined	_____	Commercial	_____
Motor Fleet	_____	Motor	_____
Engineering	_____	Household	_____
Disease Risk	_____	High Value Property	_____
Travel	_____		
Other (Please Specify)	_____		

Why not recommend a friend or business contact and receive a £20 M&S Voucher (if policy taken out):

Name: _____

Company name and trade (if applicable): _____

Address: _____

Postcode: _____

Contact Number: _____

Insurance type: _____

Renewal date (if known): _____

If you would like to recommend more than one person then please call us 01823 625503

Contact us on:

Tel: **01823 625501** Fax: **01823 625575**

E-mail: lloyd&whyte@towergate.co.uk Web: www.towergatelloyd&whyte.co.uk

Terms and Conditions

- No purchase necessary.
- The free prize draw is open to all UK-Residents aged 18 or over excluding employees and family of Towergate Lloyd & Whyte and Whyte Farm Insurance or Towergate Underwriting Group Limited and other parties administratively involved in this promotion.
- Entries must be on the form provided and handed to a representative of Lloyd & Whyte Farm Insurance at the show or returned by FREEPOST.
- Only one entry per person.
- The winner will be the first name selected on 12/10/07 and will be notified by post within 7 days.
- The winners name will be disclosed on application to Towergate Lloyd & Whyte Farm Insurance.
- The prize is a Motocoemi Quad Bike.
- No cash or other alternative will be offered.
- The Judge's decision is final, no correspondence will be entered into. The winners must agree to their name and photograph being used for promotional purposes.

Data controller for your personal data is Towergate Lloyd & Whyte Farm Insurance, part of Towergate Underwriting Group Limited. If you do not wish to receive further information on Towergate products or services, please tick



**FREEPOST RRB-T-RHJA-STBE
TOWERGATE LLOYD & WHYTE
KEMPTON HOUSE
BLACKBROOK BUSINESS PARK
BLACKBROOK PARK AVENUE
TAUNTON
TA1 2PX**

The Tenant Farmers Association

Many of you will already know about our close relationship with the TFA and we are pleased to confirm that we are once again supporting them with a free prize draw for their members in 2007, details of which have recently been sent out to TFA members.

If you would like any more information about the TFA or details on becoming a member please contact them on **0118 930 6130** and they will be pleased to send you a pack or talk to you about the benefits.

Clydesdale Bank works alongside Towergate Lloyd & Whyte!

Whilst visiting our stand at the farm shows last year, some of you may have noticed that representatives from Clydesdale Bank were in attendance with us.

Clydesdale Bank are steadily building their reputation for providing personal financial and banking services to the agricultural community and have been especially active in the South West.

We are looking forward to Clydesdale Bank joining us again in 2007. They will be sponsoring our champagne prize draw, which will be drawn at each of the shows.

If you'd like to find out more about Clydesdale banking arrangements call **01392 442500**, or feel free to speak to one of their representatives at one of the forthcoming shows during the summer.

Employee Profile

Name:
Janet Lock

Job Title:
Account Handler

History:
Janet joined Lloyd & Whyte 8 years ago having previously worked for General Accident and Royal Sun Alliance. She has worked in the insurance industry for nearly 30 years and has a wealth of knowledge.



Janet supports George Clarke within the office and ensures his clients receive a high level of service.

Out of the office Janet likes to spend her time down on her allotment and is a keen belly dancer.

2007 Free Prize Draw

Once again we will be giving away a brand new quad bike to one lucky prize draw entrant this year.

You'll notice that we've gone for a sporty number, ideal for zipping you out across the farm and having a bit of fun on.

For more details on how to enter please see the attached slip. Good luck with your entry!

New Rules on Hazardous Waste

The Environment Agency has been busy publicising it's forthcoming changes to how hazardous waste is handled for farmers and growers and by now you will have hopefully familiarised yourself with the new rules.

Just in case you have not yet done so, we would recommend that you either contact the Environment Agency on **08708 502858** or take a look at their website: www.environment-agency.gov.uk/agriculturalwaste

There are exemptions to the new rules, however you still need to register with the Environment Agency to take advantage of these. You can call their dedicated helpline **0845 603 3113** to ask for advice and request a registration form or you can download the form directly from the above website.

New – Towergate Healthcare

Towergate Lloyd & Whyte is part of the Towergate Partnership and you may not be aware that as part of the Towergate group of companies we have increasingly wide access to covers that we have not always been able to offer you in the past.

Towergate Healthcare is one such cover that is now available amongst our range of products.

If you would like a no obligation quote for you Healthcare Insurance, please call us on **01823 625500**

Additional Vehicles – Summer Madness!

Whilst the summer brings about one of the busiest periods in the farming calendar, we find ourselves similarly snowed under with your requests to add vehicles, trailers etc. to your policies.

Obviously it's hugely important that you ensure that you have cover in place for any temporary loaned or hired in vehicles, so please make sure that you contact us so that we can organise the necessary cover.

To help us, please try to give us as much notice of cover being required as possible – it goes without saying that we can deal with your request at the drop of a hat, but we would prefer to make sure that the necessary document is issued to you in plenty of time.

To add additional vehicles call: **01823 625501**

Towergate Lloyd & Whyte

Kempton House, Blackbrook Business Park, Blackbrook Park Avenue, Taunton TA1 2PX

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